

VLAD OLIC, MBA

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SUMMARY

Valuation expert with 11 years of experience in consulting, litigation support, and a Fortune 200 financial services company. ASA candidate (completed coursework) with an MBA in finance from Georgetown. Managed all phases of delivering expert testimony on damages in complex cases with a strong track record of successful outcomes and satisfied clients. Extensive relationships with senior attorneys at major law firms, renowned academics/experts in various fields of finance, and executives at end-clients. Communication skills honed during early career in TV and journalism. International experience through 2 ex-pat assignments, worked in 4 countries. Financial expertise includes:

- Valuation of debt/equity instruments
- Economic damages and lost profits
- Asset pricing
- Financial reporting
- Solvency analysis
- Transfer pricing
- Cost accounting
- Financial planning & analysis

PROFESSIONAL EXPERIENCE

OLIC CONSULTING, 2010–present

Arlington, VA

President

Provide broad range of valuation and appraisal services and consult with attorneys and testifying experts on calculating damages, writing expert reports, and executing testimony.

- Preparing academic expert for his first jury trial testimony in a ground-breaking \$300 million case alleging total enterprise value loss due to bad faith acts by insurers. Assisting litigation counsel with developing trial strategy and cross-examining opposing experts.
- Assisting academic expert in defending several large banks against IRS allegations that their complex funding arrangements with a foreign bank were a tax shelter. Performing detailed analysis outlining the economic substance of a series of derivatives transactions.

BATES WHITE, LLC, 2003–2010

Washington, DC

Manager – Corporate Finance practice, 2005–2010

Oversaw delivery of valuation and damages expert opinions by academics and valuation practitioners. Managed the firm's relationships with clients and affiliates, renowned for presenting complex analytical issues in understandable terms to non-technical audiences. Developed engagement strategies with attorneys and experts. Envisioned and ran multiple workstreams, led large (6-20) internal teams with high staff satisfaction.

- Enabled a record-setting \$1.3 billion settlement for AMD in the largest monopolization antitrust case in U.S. history by leading preparation of key damages expert reports that helped persuade Intel to settle.
- Ensured timely report delivery by diplomatically handling numerous contentious issues among experts.
- Testified in a mock trial. Enhanced trial strategy and identified key weaknesses in our own work by playing the role of opposing experts. Led extensive research into opponents' expert reports and previous writings, prepared counsel for and took part in deposing opposing experts.
- Project-managed the firm's most profitable engagement ever – \$16 million in billings with negligible write-offs. Organized and motivated teams performing a complex solvency analysis of Enron's claims that its former investment bankers helped cause its bankruptcy, resulting in a \$6 billion settlement.
- Leveraged client relationships into selling \$500,000 of additional work on several existing engagements.
- Chaired the firm's Staffing Committee and increased utilization 13% by developing enhanced analytical tools and incentivizing self-reporting of availability.

Senior Consultant – Corporate Finance practice, 2003–2005

- Helped form the Corporate Finance practice by acting as the critical go-to analyst on the firm's first-ever valuation case, defending a top tier investment bank in a \$3 billion lawsuit by a well-known investor over an M&A controversy. Case ended in a stunning appeals court ruling in our client's favor.
- Led team while partner was unavailable and delivered a supplemental expert report in only 2 weeks.

CAPITAL ONE FINANCIAL CORP., 1999–2002*Various locations***Senior Financial Analyst (position later re-titled: Senior Manager)**

Performed a variety of financial analysis roles with increasing scope and responsibility levels, including serving on two coveted ex-pat assignments in England and France (2000–02). Broad experience with financial modeling (revenue projections, cost budgeting, risk management, and treasury operations), financial reporting, and software development.

- **Tampa, FL:** Owned P&L forecasting for the \$700 million Hispanic Line of Business, the company's quickest unit to reach profitability. Helped establish the first comprehensive unit-specific finance team away from company headquarters, a process later replicated in other locations.
- **Paris, France:** Created a new International Reporting Center of Excellence in Paris, serving as primary contact point for C-level management. Envisioned and published various reports on international operations, leading to a more sophisticated centralized effort at managing pan-European operations.
- **Nottingham, England:** Transferred best practices from home office to UK Card business. Successfully created structure and systems in a new environment and culture within a defined short timeframe. Set up new reporting methods and fixed data integrity issues, helping unit mature into a major profit driver.
- **Richmond, VA:** Corporate analyst overseeing key strategic businesses (international and telecom):
 - Partnered with functional groups on allocating shared expenses and funding costs, creating more accurate financials for managerial decision-making.
 - Calculated value creation of each business line, leading to new approaches on funding decisions.
 - Helped develop critical P&L forecasting software, serving as the finance representative on a cross-functional team and translating user requirements into actionable steps for programmers.

SELECT PRE-MBA EXPERIENCE (1994–1999)

- Financial Analyst at Global TeleSystems Group (GTS) – Interned between semesters and worked part-time during school year in the Investor Relations group of the international telecom operator, reporting directly to the VP. Supported successful secondary debt and equity offerings through analysis of issues critical to external stakeholders. Fielded calls from Wall Street analysts, dissected their coverage, and helped formulate communication strategy.
- European Specialist at LeBoeuf, Lamb, Greene & MacRae – Secured and managed the firm's relationship with a large East European conglomerate (media/telecom, banking, trade), resulting in a multi-year retainer with a flexible client-centric focus. Worked on “westernizing” the clients' organizational structure and business models, secured introductions and meetings with bankers and government officials, and provided PR assistance. Negotiated tenuous payment issues with clients, recovering over \$100,000 in firm billings.
- Vice President at Bainbridge Financial – Explored foreign trade deals and nearly set-up the first major Western media investment in Eastern Europe by locating technology-savvy U.S. partners for a client's TV network, mobile carrier, and paging operator in Yugoslavia. Assisted due diligence efforts by travelling on-site with key investors, meeting with senior managers of the companies, reviewing strategic plans, conducting background research on the market, and analyzing political and country risk.
- Executive producer & on-air personality for NBA basketball on BK Telecom – Delivered critically acclaimed live play-by-play commentary from marquee events on the league's flagship TV station in Yugoslavia, appearing on-camera before 3 million viewers. Complemented coverage by launching the first-ever dedicated web-site and blog (in 1998). Negotiated broadcasting rights with the NBA and other content providers, securing lowest rights' fees in Europe. Owned the P&L, managed a cross-functional team responsible for producing all NBA programming in Yugoslavia, and reported directly to the owner.
- Reporter/Producer at Reuters Financial TV – Helped launch the traditional news agency's initial digital media efforts and foray into television. Researched, reported, and voiced stories covering economic data releases affecting debt & currency markets. Interacted daily with Wall Street analysts, traders, economists, and government officials.

EDUCATION

ASA candidate, completed coursework

MBA, Finance, Georgetown University, Washington, DC, *GPA 3.72*

BS, Finance, San Jose State University, San Jose, CA, *Cum Laude, GPA 3.64*, Minor: Broadcast Journalism

SELECT INDUSTRY EXPERIENCE

- Financial services (banks, credit cards)
- Investment banking (M&As, hedge funds)
- Insurance (coverage, performance)
- High tech (semiconductors)
- Telecommunications (cable TV, telephony)
- Media/sports (television, basketball)
- Energy (producers, regulation, markets)
- Automotive (manufacturing, financing)
- Manufacturing (pumps, refractors, asbestos)
- Consumer products (household goods)

TECHNICAL SKILLS

- Discounted Cash Flow (DCF)
- Guideline public companies and transactions
- SFAS 141/142/144
- ESOP valuation
- Black-Scholes and other option pricing models
- Economic Value Added (EVA)
- Cost of capital calculations
- Event studies

SELECT ENGAGEMENTS (*clients underlined*)

- AMD v. Intel
- Enron Corp. v. Citigroup Inc. (“MegaClaims” litigation)
- Coleman (Parent) Holdings, Inc. v. Morgan Stanley & Co., Inc.
- Morgan Stanley Senior Funding v. Coleman (Parent) Holdings, Inc.
- American Express v. Visa International
- Cerberus purchase of GMAC
- Pump manufacturer suing insurers and re-insurers for bad-faith denial of coverage
- Dissenting family members suing major bank acting as trustee of an estate
- Collection of interchange lawsuits against a credit card association
- Represented plaintiffs in the Dynamic Random Access Memory (DRAM) Antitrust Litigation
- Examined transfer pricing issues for a Big 3 auto maker in the NAFTA region

SELECT CLIENTS

- [Bingham McCutchen LLP](#) (Washington office)
- [Crowell & Moring LLP](#) (Washington office)
- [Dewey & LeBoeuf LLP](#) (Washington and Boston offices)
- [Dickstein Shapiro LLP](#) (Washington and New York offices)
- [Hogan Lovells](#) (Washington office)
- [Jenner & Block LLP](#) (Chicago office)
- [Kasowitz, Benson, Torres & Friedman LLP](#) (New York office)
- [Kirkland & Ellis LLP](#) (Washington and Los Angeles offices)
- [Locke Lord Bissell & Liddell LLP](#) (Chicago office)
- [O’Melveny & Myers LLP](#) (Washington, Century City, and Los Angeles offices)
- [Quinn Emanuel Urquhart & Sullivan LLP](#) (New York office)
- [Susman Godfrey LLP](#) (Houston office)
- [Weil, Gotshal & Manges LLP](#) (New York office)

SELECT LIST OF EXPERTS SUPPORTED

- **Northwestern University** – Professor of Accounting Information & Management, Kellogg School of Management and Professor of Law (by courtesy), Northwestern School of Law
- **Princeton University** – Professor of Economics and Business Policy
- **Stanford University** – Professor of Economics & Senior Fellow at SEIPR
- **UCLA** – Professor of Finance, Anderson School of Management